# CONSULTING COMMITTEE



## What is the consulting committee?

The consulting committee is a marketing agency run by SDSU AMA students. We provide value to our clients by increasing brand awareness of products/services and improving conversion rates.

## Services we provide

- Social media management
- Content creation
  - o Reels
  - Stories
  - Posts
- Content photo/video sessions

- Brand evaluation
- Website consultation
- Email/Text marketing
- Paid ads\*



Valeria Vizcarra Vice President



Jazmen Howe **VP** of Professional **Partnerships** 

## **Past Clients**

The consulting committee has worked with nonprofits, restaurants, IT services, fitness trainers, local startups, venture capitalists, and financial and law services.

Email: partnerships.sdsuama@gmail.com

## **CONSULTING COMMITTEE SPRING 2023 RECAP**







#### Reel insights



WHAT CAN YOU USE CLOUTR FOR? \_\_ 🛬 🚘 🦍

April 21 · Duration 0:35

III cloutr · Original audio

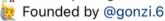


12 161 58 **Posts Followers Following** 

cloutr

#### Entrepreneur

👬 Team Up. Negotiate. Save.

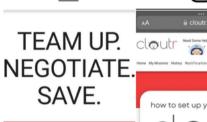


Click below to get started... more

www.cloutr.com

#### Professional dashboard

6.2K accounts reached in the last 30 days.



How To

#CloutrUp

⊳ 793

Ⅲ





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Q **(** 



Reach (i)

16755

110

Followers •

2431

15,904 Accounts reached



15,794 Non-followers

59

Plays

16,755

109

**Insights** 



Last 90 Days ∨

Mar 2 - May 30

### **Overview**

You reached +436,325% more accounts compared to Dec 2 - Mar 1

Accounts reached

17.4K > +436,325%

Accounts engaged

2,497 +249,600%







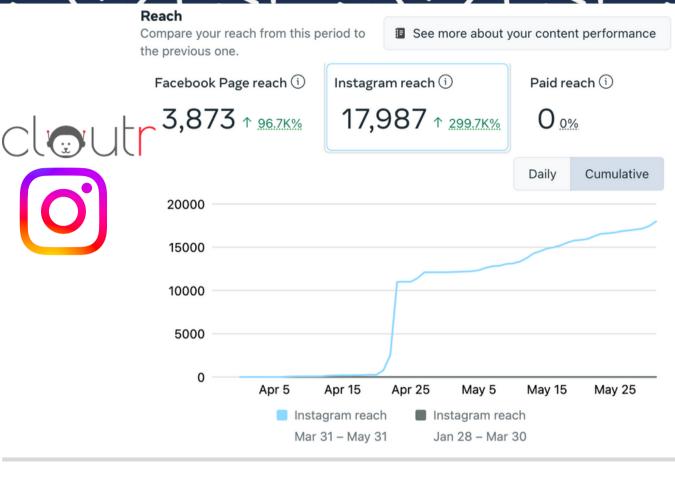


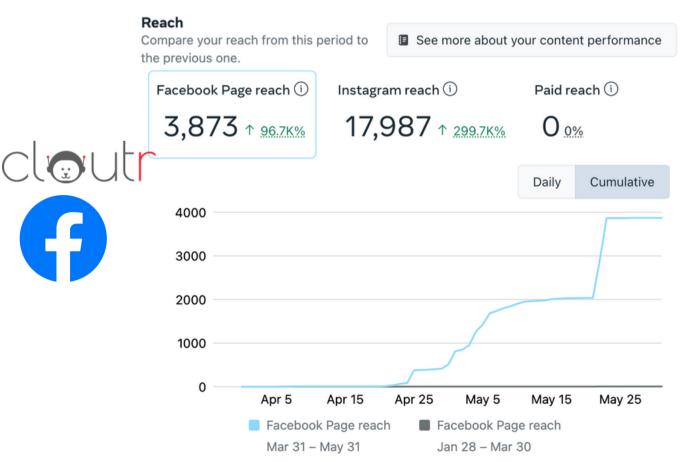


Total followers

161 +222%

## **CONSULTING COMMITTEE SPRING 2023 RECAP**





#### Services offered:

- Social media management
- Content creation:
  - Reels
  - Stories
  - Posts

#### • Brand evaluation

- Website consultation
- Email/Text Marketing
- Paid ads (for an upgraded price)

#### **Program Duration:**

10 Weeks



#### 619 Spirits North Park

Problem: 619 Spirits partnered with AMA to help increase brand awareness and drive foot

traffic to the restaurant especially during non-peak hours.

**Solution:** AMA leveraged the power of social media paired with hashtags and trending

audio to organically grow 619 Spirits following and highlight new menu items, seasonal drinks, and weekly events such as trivia night, comedy shows, and happy hour. AMA also utilized email and text marketing to nurture current subscribers.

#### **Website and Newsletter Recap**

**54.8%** 

Mass Email Open Rate + 35.1% more than industry average

4.8%
Mass Email CTOR

637

Website Visits

1.58 MIN

Time spent on website

### **1 Month Social Recap**

3,193

Followers

5.404

Accounts Reached

22.769

Impressions

268

Accounts Engaged



MIGHT NOT KNOW ABOUT 619 SPIRITS,



619 IT

**Problem:** 619 IT has no social media presence and a outdated website. All of their clients

have been from WOM. 619 IT partnered with AMA to revamp their website, grow

their presence on social media and generate brand awareness.

**Solution:** AMA leveraged the power of social media paired with hashtags to organically

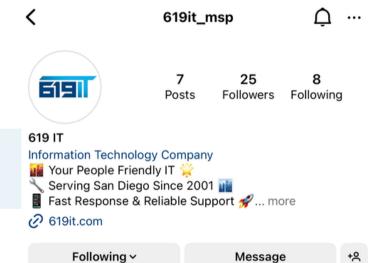
grow 619 IT on Instagram, Facebook, and LinkedIn. AMA also utilized email

marketing to nurture current subscribers.

#### Social Media Posts



7.89% Engagement rate





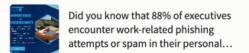




20% Engagement rate









#### Unincorporated

**Problem:** Unincorporated was looking to generate clients for their marketing agency.

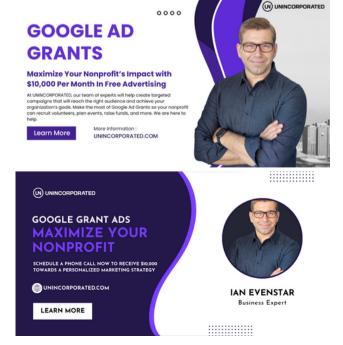
**Solution:** Unincorporated partnered with AMA to generate awareness of their marketing service to set up nonprofits with \$10k of free Google Ads credits per month. AMA prioritized creating advertisements and email campaigns to help drive awareness and increase booked calls.

#### **Content Examples**









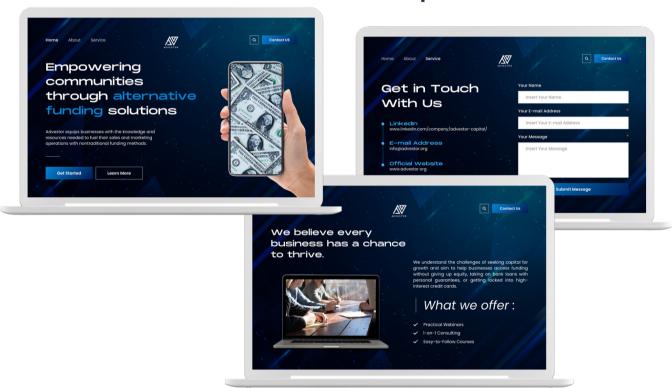


#### Advestor

**Problem:** Advestor was looking to generate awareness and increase booked calls of their venture capital services for a company's marketing budgets.

**Solution:** AMA generated a mockup website with the goal of educating users about Advestor in order to increase engagement and conversions to fill out a contact form. AMA generated email sequences in order to nurture leads and book calls.

#### **Website Mockup**



## **Email Mockups**



## **PRICING**

#### Cost:

\$2000

## **Program Duration:**

• 10 Weeks

#### Services:

- Brand evaluation
- Web design
- Content creation
- Email/text Marketing
- Paid ads\*

## **Testimonials**

Gonzalo Aranda Sandoval, Cloutr



"I am grateful to AMA's Consulting Committee for surpassing my expectations! They built me an amazing website, increased my social media engagement, and were creative and communicative during the entire program!"

